- A travel agency
- B travel agency
- C traveller

A organizes and puts together a package tour

A sells the tour to C

A is responsible for the tour and provides insolvency protection

B sells the tour to C on behalf and in the name of A

A is organizer and B is a retailer.

Insolvency protection rests with A
(unless otherwise negotiated. If the
tour is to be covered by B's
insolvency protection this must be
stated in a contract between A and B)

A and B are jointly responsible for the tour.

B must perform the tour in the event of bankruptcy of A.

A registers the tour as turnover subject to insolvency protection and B registers the tour as a package covered by the insolvency protection of another trader.

If a contract stating that the tour falls under B's insolvency protection has been made, B must register the tour as turnover subject to insolvency protection and A registers the tour as a package covered by the insolvency protection of another trader.

B sells the tour to C without any changes but entirely in its own name

B is the organizer of the tour and is responsible for providing insolvency protection.

The relationship between A and B is B2B.

By selling the tour entirely in his own name B makes the tour his own.

B registers the tour as subject to insolvency protection.

A registers the tour as "sala á þjónustuþáttum" (services sold), that is turnover exempt from insolvency protection. B buys the tour from A and adds services before selling it to C

B is the organizer and is solely responsible for the tour and insolvency protection.

The transaction between A and B is B2B.

A is in fact selling multiple services (e.g. accommodation, and activities) to B. By adding services (e.g. airfare, car rental) B makes a new package

A registers the tour as "sala á þjónustuþáttum" (services sold), that is turnover exempt from insolvency protection.